

Why you need to empower your

Frontline Workforce now



81%

but

only 27%

of executives agree that Frontline Worker autonomy boosts competitiveness

of organizations grant Frontline Workers full autonomy²

Almost half of highly autonomous Frontline organizations

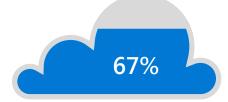
46%

compared to

only 4%

are seeing above-average levels of annual growth (>20%)

of those with little to no Frontline autonomy²



of retail executives "strongly agree" that digital transformation over the past two years has increased the need to equip Frontline Workers with additional digital tools1

72%

of retail executives say having a digitally empowered Frontline workforce will become a competitive differentiator in the industry in the future1

91%

of retail executives say that the Frontline segment of the workforce is essential for achieving high levels of customer satisfaction¹

From





today to 54%

over the next three years

Figure: Projected increase of Frontline Workers using technology tools on a daily basis² (Respondents with more than half of their workforce engaged)



¹Harvard Business Review, Empowering Frontline Workers To Gain A Competitive Edge, January 2020 ²Forbes Insights, Empowering The Frontline Workforce: Technology, Autonomy and Information Sharing Deliver Growth to Forward-Thinking Organizations, December 2017













